

# Referral Partner Programs

for Installation Coordinators

## Clients Count on You to be Connected

Meet the unique needs of your customers while concentrating on your core business.

From time to time the customers you interact with may request advice or a speedy resolution to the following:

*Cross connect during a new installation*

*Run a demarc extension or cable run(s)*

*Move their existing phone system*

*Upgrade their existing phone system  
i.e. PRI card upgrade*

*Finance a new phone system*

DiscountCall is your answer; anywhere in the US!

Our program enables Installation Coordinators to decrease workload and increase productivity by offering a unique nationwide resource that alleviates obstacles during critical and time sensitive transitions.

Our Partners continue to focus on their customer and earn additional revenue by recommending a company they can trust.

Installation Coordinators have direct access to DiscountCall's Tech Support and a Project Coordinator takes it from there. If the opportunity results in business for DiscountCall, you will receive a referral commission.

### Featured Products

#### IP Phone

- Systems
- IP & Digital Phones
- Softphones
- CTI Applications
- Maintenance Agreements

#### Structured Cabling

- Cat 5e/6/7
- Fiber Optic Cabling
- Overhead Paging

#### Voice & Internet Services

- Integrated T1 (voice/pri/data)
- Bonded T1's (voice/pri/data)
- Ethernet Bandwidth
- MPLS Networking